

**Faculty of Languages and Management  
Department of Economics and Management**

**INFORMATION ABOUT THE TEACHER**



Last name: Mansurova  
First name: Magripa  
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Date of Birth 01.01.1949  
Place of birth. West Kazakhstan region, Dzhabeitinsky  
Total work experience 47 years  
Total experience teaching 47 years  
Work experience in this institution 5 years  
Academic degree PhD in Economics  
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**TRAINING INFORMATION**

1. New approaches to the formation of competencies in the pedagogy of higher education, Samara, 26.05.2016-08.06.2016, 72 hours
2. Actual problems of entrepreneurship and innovative business development, Samara, 27.12.2017-10.01.2018, 72 hours
3. Economy of the enterprise and the agro-industrial complex of Almaty city, 08/17/2020 - 08/29/2020, 72 hours
4. Improving the IT competence of teachers in the context of distance learning, Uralsk, 17-26.08.2020, 72 hours
5. Learning to teach remotely. Nazarbayev Intellectual Schools 02.10.2020 40 hours

## **WORK EXPERIENCE**

West Kazakhstan Innovation and Technological University

August 2016-present - Head of the Department of the Department of Economics and Management

West Kazakhstan Innovation and Technological University

October 2015-August 2016 - Associate Professor of the Department of Economics and Management

West Kazakhstan Institute of Languages and Management "Eurasia"

Uralsk August 2012 - October 2015 - Dean of the specialties "Economics and Law" Associate Professor of the Department of Economics and Management

West Kazakhstan State University, Uralsk,

them. M. Utemisova September 2006 - August 2012

head Department of Economics and Entrepreneurship

West Kazakhstan agrarian and technical

Zhangir Khan University October 1975 to August 2006

## **EDUCATIONAL AND METHODOLOGICAL WORKS**

1. Economic security of the company: a course of lectures. - Publishing house. Center WKIGU, Faculty of Languages and Management, 2015. - 60 p.

2. A short course of lectures on the economics of foreign firms. - Publishing house. Center WKIGU, Faculty of Languages and Management, 2015. - 60 p.

1. Textbook on the discipline "Enterprise Economics" // West Kazakhstan Innovation and Technological University, Faculty of Languages and Management, Uralsk, 2018.

2. Textbook on the discipline "International Economics" // West Kazakhstan Innovation and Technological University

Faculty of Languages and Management, Uralsk: ZKITU, 2018. -- 96 p. ISBN 978-601-7885-41-0

3. Textbook on the discipline "Policy of income and wages" // West Kazakhstan Innovation and Technological University, Faculty of Languages and Management, Uralsk: ZKITU, 2018. - 73 p. ISBN 978-601-7885-42-7

4. Textbook on the discipline "Economics of foreign firms". - Uralsk: WKITU. - 2018. -- 132 p.

5. Mansurova M.A., Tulegenova A.U., Nurgalieva E.M. "Industrial Economics", Oral 2021

6. Mansurova M.A., Makhmudov A.D., Esengalieva S.M., Fedorchenko L.V. "Economics of the agro-industrial complex", Oral 2021

## **PUBLICATIONS IN KAZAKHSTAN PUBLICATIONS**

1. Improvement of the company's investment activities in modern conditions (on the example of KPO b.v.). Multidisciplinary scientific and production journal "Science". Kostanay Engineering and Economic University named after M. Dulatova. - Kostanay, 2016.B.176-179. ISSN 1684-9310.
2. Current state and development trends of the real estate market in the Republic of Kazakhstan // Bulletin of WKITU MB Kaliev. - Uralsk. - No. 3.– 2018. - B. 168-172.
3. The main criteria for the stages of evaluating investment projects // Bulletin of WKITU №5. - 2019. - 3 p. (sent to print).
4. Investments in the development and training of personnel Vestnik ZKITU 2. - Uralsk. - 2018. - S. 145-149.
5. Organization of the remuneration system at the enterprises of the oil and gas industry Vestnik ZKITU 2. –Uralsk. - 2018. –S. 179-182.
6. Reorganization of the personnel management system at enterprises  
Bulletin of ZKITU 2. –Uralsk. - 2018 .-- S.176-179.
7. Using the experience of foreign countries in personnel management // Bulletin of WKITU 2. – Uralsk. - 2018 .-- S.189-193.
8. Training and development of personnel at the enterprises of the oil and gas industry of Kazakhstan // Scientific journal "Bulletin of the University" Turan ", No. 2 (86). - 2020. - S.101-105.

## **PUBLICATIONS IN FOREIGN PUBLICATIONS**

- 1.Modern tendencies of state regulation of the labor market. - Collection of scientific works; Samara State Technical University, Povolzhsky Institute-T.2.-Samara, 2012.-pp. 28-33.
2. The strategy of regulation of the labor market in the context of globalization of the world Economics - Collection of scientific works: Samara State Economic University, Kalm State University, Povolzhsky Institute business.-Uralsk, 2012.-p.133-135
3. Budgetary systems of states, their composition and structure.-Samara State Economic Unttt, Kalm State University, Povolzhsky Institute of Business.-Uralsk, 2012.-p.135-139
4. Improving the investment activity of the company in modern conditions // Scientific and production journal "Science". - Kostanay. - Number 3. - 2016 - P.176-179

## PUBLICATIONS IN THE WORKS OF INTERNATIONAL CONFERENCES

1. Foreign economic relations of the border regions of Kazakhstan and Russia. "Resey to the wife of Europa: madenet to the wife of ekonomikany" bayanysy "atta XVII khalygaralyk ғылым-praktilyk conferencesynud materialdary. - Prague, Czech Republic Republicans: World Press s.r.o. - 2017. -- B. 406-411.
2. State support for small and medium-sized businesses in foreign countries. "Marketing, management, economics mazyzdy museleleri" atta khalygaralyk qylymy-praktilyk conferencesynik zhinay. - Samara: "SIU", 2017. B. 108-113.
3. State and development trends of small and medium-sized businesses in the West Kazakhstan region. "Marketing, management, economics mazyzdy museleleri" atta khalygaralyk qylymy-praktilyk conferencesynik zhinay. - Samara: "SIU", 2017. B. 43-47.
4. State and development trends of animal husbandry in the Republic of Kazakhstan. "Marketing, management, economics mazyzdy museleleri" atta khalygaralyk qylymy-praktilyk conferencesynik zhinay. - Samara: "SIU", 2017. B. 53-57.
5. Auyl sharuashylyғы өндірісінің eco-nomicsқ тіімділігін арттыру. "EAEО шеңберіндегі ulttyk economics besekelestik деңгейін арттыру" atty khalygaralyk ғылым-praktilyk conferences / B /ITU. - Oral, Bulim 2, 2017.B.355-357.
6. azakstan auyl sharuashylyғынудың damuy zhәне мемлекеттік retteu modernization. "EAEО шеңберіндегі ulttyk ekonomikanyk besekelestik деңгейін арттыру" atty khalygaralyk gylыmy-praktilyk conferences / BҚІTU.- Oral, Bulim 2, 2017. B.47-49.
7. State and development trends of the agrarian sector of the economy in the Republic of Kazakhstan. "EAEО шеңберіндегі ulttyk ekonomikanyk besekelestik деңгейін арттыру" atty khalygaralyk gylыm-praktilyk conferences / BҚІTU.- Oral, Bulim 2, 2017. B.145-148
8. Enbek-akydan ұstatatyn ұstalymdar esebi // Materials of the scientific-practical conference "Kazakhstanis - a nation of a single future", dedicated to the 25th anniversary of Independence of the Republic of Kazakhstan. - Uralsk: WKITU. - 2017. - P.9-10.
9. Motivation and stimulation of personnel // Materials of the scientific and practical conference "Kazakhstanis - a nation of a single future", dedicated to the 25th anniversary of the Independence of the Republic of Kazakhstan. - Uralsk: WKITU. - 2017. - P.18-21.
10. Foreign experience of motivating and stimulating the labor of workers // Materials of the scientific and practical conference "Kazakhstanis - a nation of a single future", dedicated to the 25th anniversary of the Independence of the Republic of Kazakhstan. - Uralsk: WKITU. - 2017. - P.46-50.
11. Investment activity of the enterprise // Materials of the scientific and practical conference "Kazakhstanis - a nation of a single future", dedicated to the 25th anniversary of Independence of the Republic of Kazakhstan. - Uralsk: WKITU. - 2017. - S.50-53.
12. Current state and development trends of the labor market in WKO // Materials of the scientific and practical conference "Kazakhstanis - a nation of a single future", dedicated to the 25th anniversary of Independence of the Republic of Kazakhstan. - Uralsk: WKITU. - 2017. - P.65-69.
13. State and development trends of the labor market in WKO // EXPO 2017 "The role of youth in the development of science and innovation in the XXI century." Section: the role of economic sciences in the implementation of the innovative potential of youth. - Uralsk: WKITU. - 2017. - P.34-36.
14. On youth policy and practice in WKO // EXPO-2017 "The role of youth in the development of science and innovation in the XXI century." Section: the role of economic sciences in the implementation of the innovative potential of youth. - Uralsk: WKITU. - 2017. - P.37-41.
15. Organization of development management and personnel training in oil and gas companies // Proceedings of the XVIII Intern. scientific. conf. young scientists "Human capital is the basis of modernization within the framework of the" Rouhani zhangyru "program. - Bulletin of the WKITU. - Science Magazine. - Issue 2. - P.146-150.

16. Personnel motivation as a factor in increasing production efficiency // Int. scientific-practical conf. "Science and modern society: new interests, vectors of movement, development priorities." - Karaganda: Karaganda Economic University. - 2018. - P.7-12.
17. Priority directions of development of science and education // Collection of articles of the International Scientific and Practical Conference. - Penza: ICNS "Science and Education". - 2018 ISBN 978-5-907046-29-0 Part 1. - B.159-162.
18. Problems of development of small and medium-sized businesses in Kazakhstan // I Int. scientific-practical conf. "Problems and prospects for the development of cooperation and integration in the modern economy." - Engels: Volga Cooperative Institute of the Russian University of Cooperation. - 2018. - P.22-26.
19. Trends in the development of the labor market and employment in the Republic of Kazakhstan // Mater. XVIII Int. scientific-practical conf. "Problems of Economics, Organization and Management in Russia and the World. - Prague. - 2018. - C.12-16.
20. Development of public-private partnerships in Kazakhstan. Materials // International I extramural scientific-practical conference "Innovative research in science and education." - Smolensk: MNITS "Naukosphere", 2018. -P.211-215.
21. Personnel training as a factor in increasing the competitiveness of an enterprise // International scientific and practical journal "The Vanguard of Science". - 2019. - 4 p.
22. Motivation of human capital as a faktor of increasing production efficiency // International scientific and practical journal "The Vanguard of Science". - 2019. - 5 p.
23. Problems of solving food security in the Republic of Kazakhstan // Coll. materials of the International Scientific and Practical Conference "Problems and Prospects for the Development of Agriculture and Rural Areas". - Saratov: SSAU. -2020. - 5 p.
24. State and trends in the development of agriculture in the West Kazakhstan region // Coll. materials of the International Scientific and Practical Conference "Problems and Prospects for the Development of Agriculture and Rural Areas". Saratov: SSAU. - 2020. - 8 p.